



Your Worldwide ICT Support Network



Ideal-ist
www.ideal-ist.eu

Your Worldwide ICT Support Network

*Gabriel Neagu
ICI Bucharest
Ideal-ist NCP
H2020 ICT NCP*

Who we are...

Ideal-it is a network

- with more than **85,000 contacts in line with the international cooperation strategy of the European Commission**
- Active since 1996
- Partners EU and non-EU from 65 countries in Europe and beyond: EU Member States, Associated Countries, Eastern European Partner Countries (EEPC), Mediterranean Partner Countries (MPC), Western Balkan Countries (WBC), Emerging Economies, Developing Countries, Industrialized Countries



Ideal-ist representatives

The screenshot shows a Mozilla Firefox browser window displaying the 'Ideal-ist Representatives' page. The browser's address bar shows the URL 'http://www.ideal-ist.eu/representatives'. The website's navigation menu includes 'Home', 'About Ideal-ist', 'Partner Search', 'Events & News', 'ICT in FP7', 'Representatives', and 'Press'. The main content area features a world map with numerous blue location pins indicating the presence of representatives in various countries. Below the map is a list of countries: Albania | Algeria | Argentina | Armenia | Austria | Azerbaijan | Belarus | Belgium | Bosnia and Herzegovina | Brazil | Bulgaria | Canada | Chile | China | Croatia | Cyprus | Czech Republic | Denmark | Egypt | Estonia | Faroe Islands | Finland | France | Georgia | Germany | Greece | Hungary | Iceland | India | Ireland | Israel | Italy | Jordan | Latvia | Lebanon | Lithuania | Luxembourg | Malta | Mexico | Moldova | Montenegro | Morocco | Netherlands | New Zealand | Norway | Philippines | Poland | Portugal | Romania | Russia | Serbia | Singapore | Slovakia | Slovenia | South Africa | Spain | Sweden | Switzerland | Taiwan | Tunisia | Turkey | Uganda | Ukraine | Uruguay | Uzbekistan | Quality Manager. On the right side of the page, there is a sidebar with a 'Partner Search Manual' link and a 'News' section containing several articles, including '2nd International Cooperation Forum eGovernment, Vienna (AT), 26 January 2012' and 'Follow up: "Find your ICT partners face2face at ICT2010"'. The browser's status bar at the bottom shows 'Imagery ©2012 NASA, TerraMetrics, Map data ©2012 MapLink, Tele Atlas'.

Your Worldwide ICT Support NCP Network



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Ideal-ist Extended Network

Signed collaboration agreements:



Your Worldwide ICT Support NCP Network



Ideal-ist portal

The screenshot shows the Ideal-ist portal website. The browser address bar displays "www.ideal-ist.eu". The page header includes the Ideal-ist logo, the text "Ideal-ist www.ideal-ist.eu", and "Your Worldwide ICT Support Network". The date "Mon. 3/03/2014" and a search bar are also present. Navigation links include "Home", "About Ideal-ist", "Partner Search", "Events & News", "Press", "Tools and Services", "ICT in H2020", and "Representatives". A main banner features a group of business professionals and four call-to-action buttons: "View Partner Searches", "Launch a New Partner Search", "Opportunity finder", and "Find your Representative". A text box on the right explains that Ideal-ist addresses ICT companies and research organizations worldwide wishing to find project partners for a participation in the Horizon 2020 program of the European Commission. Below the banner, there are four sections: "Open calls" (with a "View All" link and a link to "H2020 – EU-JAPAN – 2014"), "Recently Published Partner Searches" (with a link to "PS-GR-89705"), "In QA process" (with a link to "PS-NO-89154: Inclusive-MT"), and "ICT Events" (with a "View All" link and a link to "The International").

Ideal-ist services for Clients

Ideal-ist supports Small and Medium enterprises (SMEs), Academia, Non-profit Organisations, larger Companies and public Administration, Newcomers, Research Organisations and consultancies in

- **interpreting the ICT work programme** of Horizon 2020
- **submitting project ideas** in line with the Challenges & Objectives of H2020
- **finding the right partners for their project**
- **joining as partners** to other proposals
- **joining on-going projects** via competitive calls launched by project coordinators
- **brokerage events**
- **proposal check**

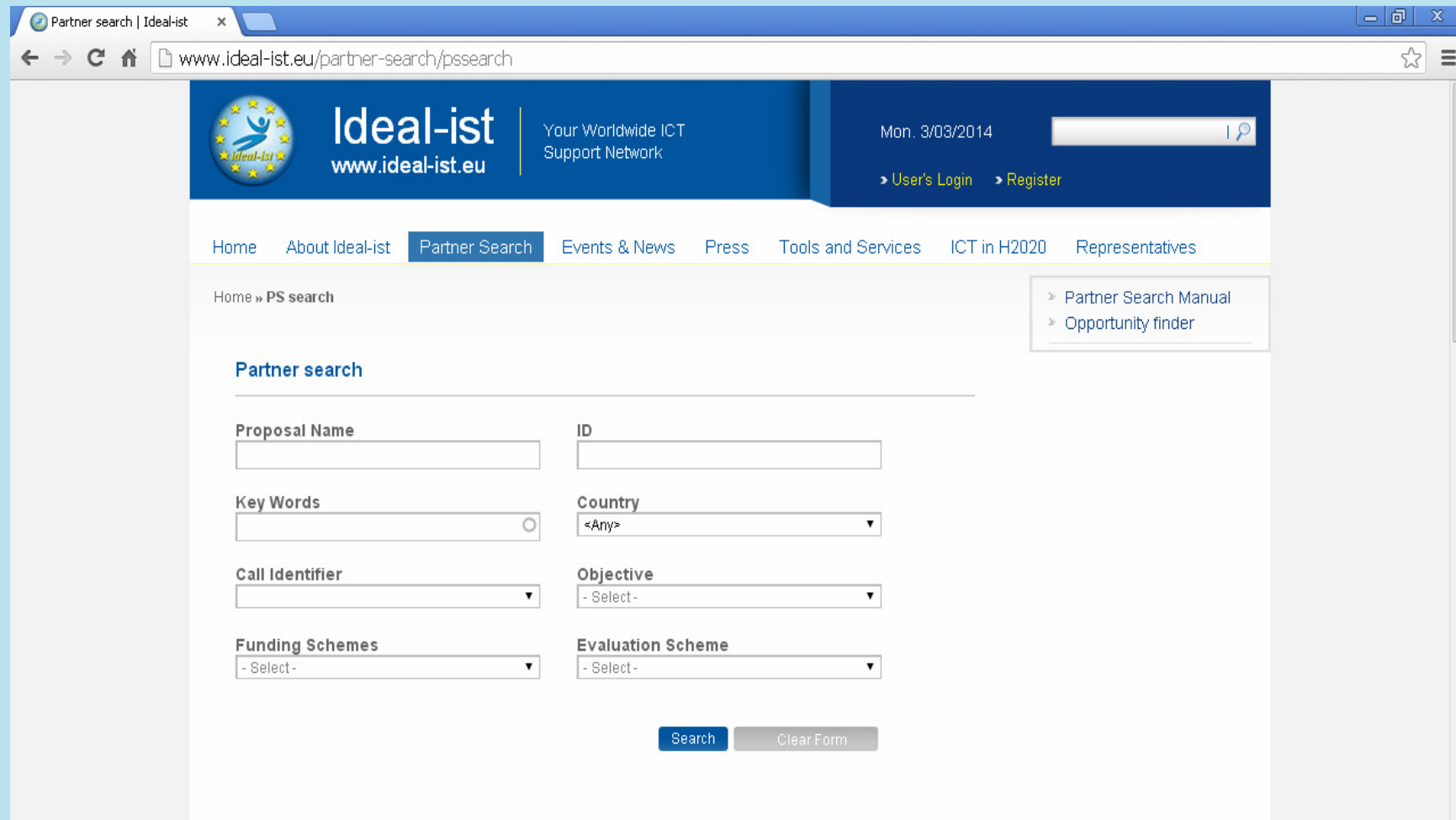
Partner Search Form

- Project Name and Acronym
- PROJECT OVERVIEW
 - Partner search ID, Status (open, closed), Date of publication, Call identifier, Objective, Call closure date
- PROJECT DESCRIPTION
 - Proposal Outline
 - Keywords
- PARTNER PROFILE SOUGHT
 - Required skills and Expertise
 - Description of work to be carried out by the partner(s) sought
 - Type of partner(s) sought (SME/Large company/ University/ Research Org.)
 - Looking for a Coordinator for your proposal (Y/N)
- PROPOSER INFORMATION
 - Organisation, Department, Type of Organisation, Country

Quality check criteria

Aspect	Description
1	Is this a real partner search as a coordinator or looking for a coordinator? In particular it must not be someone looking for an opening or consultants looking for clients.
2	Is the call and Challenge/Objective open?
3	Is the specified instrument open for this Challenge/Objective?
4	Does the topic match the Challenge/Objective?
5	Is the PS open for partners from every participating country?
6	If less than ten days to deadline, does the PS comply rule?
7	Is the identity of the actual proposer given and not that of a third party such as a consultant?

View Partner searches



The screenshot shows a web browser window with the URL www.ideal-ist.eu/partner-search/pssearch. The page header features the Ideal-ist logo, the text "Your Worldwide ICT Support Network", the date "Mon. 3/03/2014", and a search bar. Navigation links include "Home", "About Ideal-ist", "Partner Search", "Events & News", "Press", "Tools and Services", "ICT in H2020", and "Representatives". The main content area is titled "Partner search" and contains a search form with the following fields:

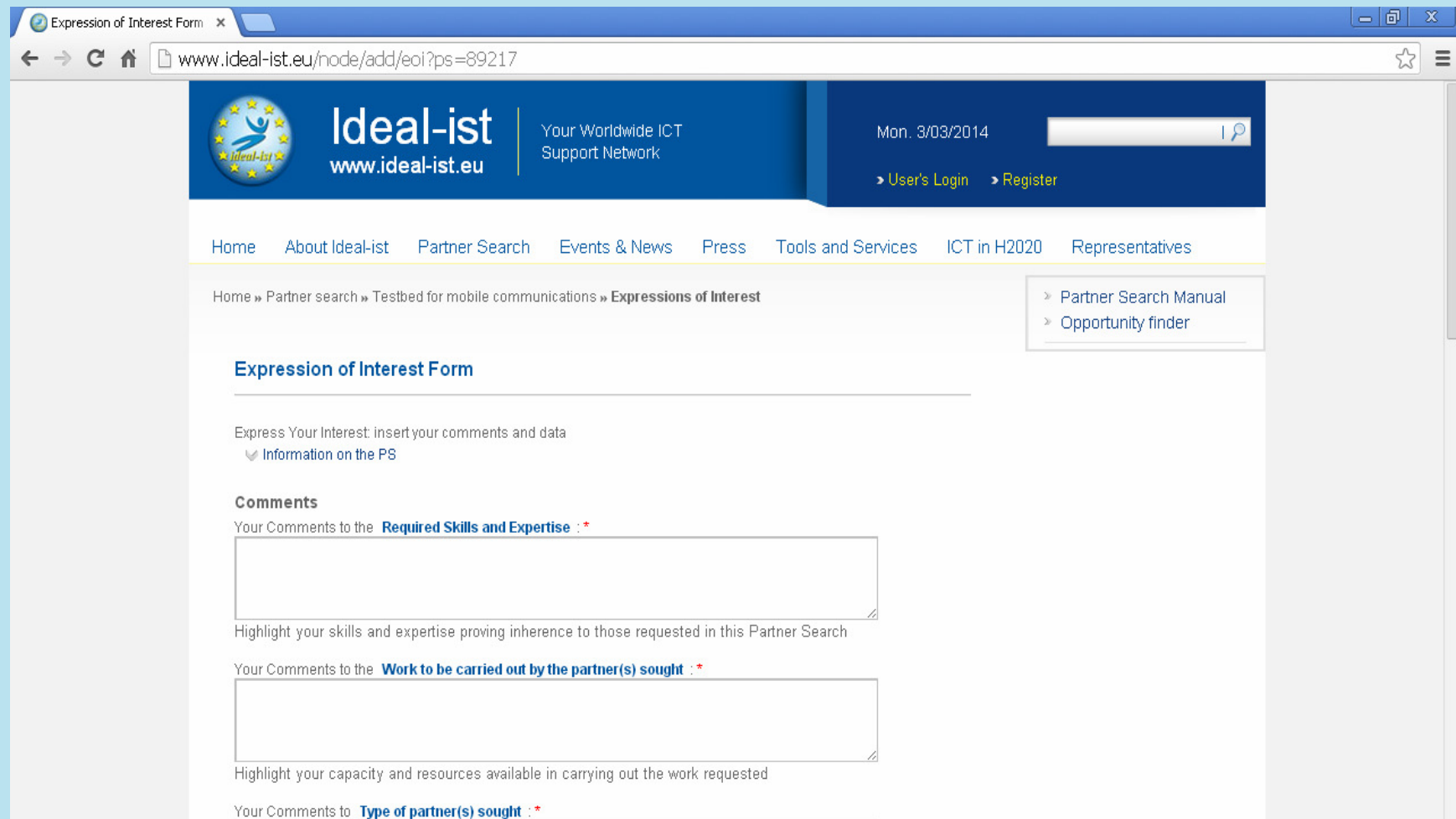
- Proposal Name:
- ID:
- Key Words:
- Country:
- Call Identifier:
- Objective:
- Funding Schemes:
- Evaluation Scheme:

At the bottom of the form are "Search" and "Clear Form" buttons. A sidebar on the right contains links for "Partner Search Manual" and "Opportunity finder".

Expression of Interest Form

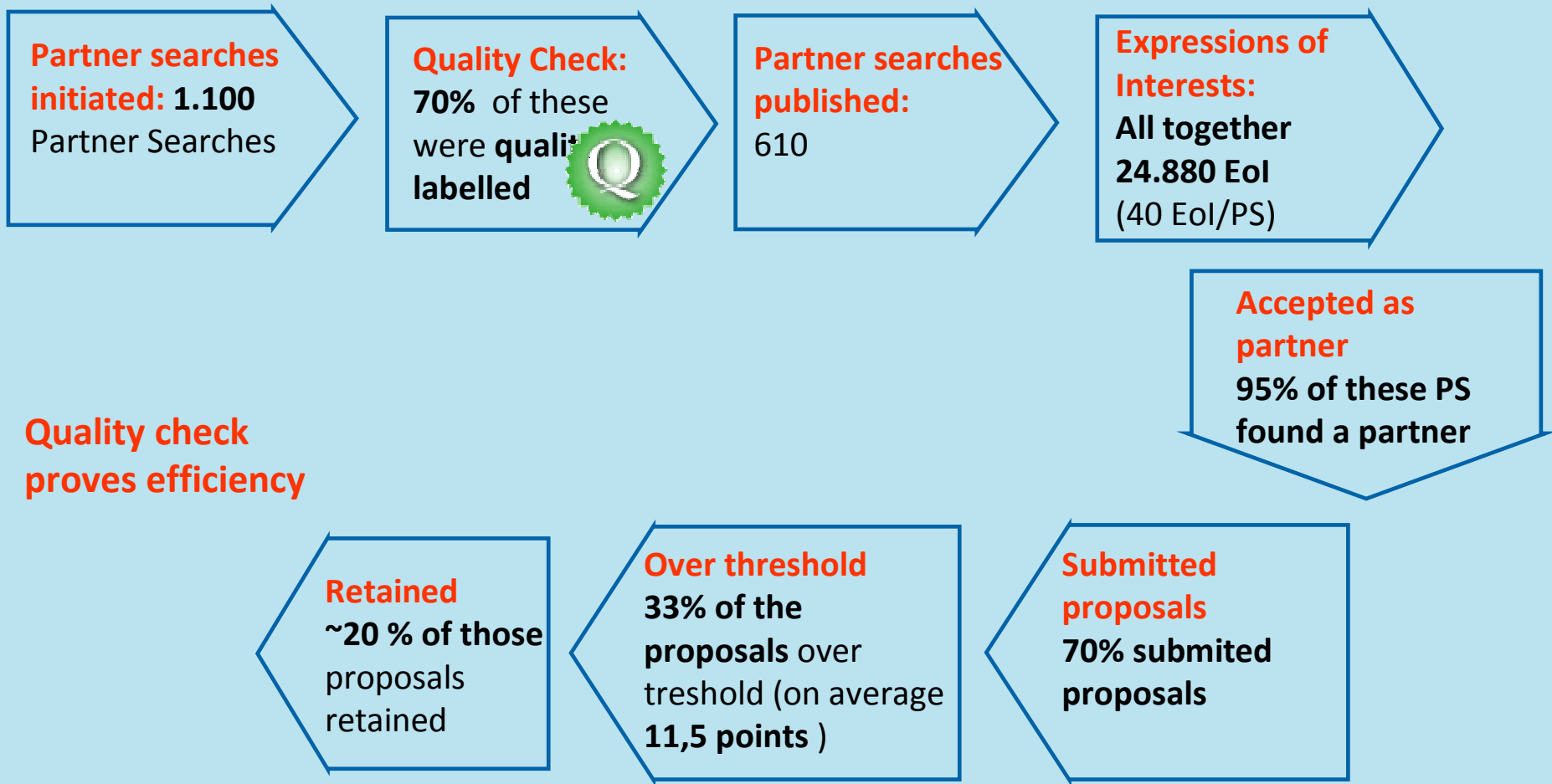
- Your Comments to the Required Skills and Expertise
- Your Comments to the Work to be carried out by the partner(s) sought
- Your Comments to Type of partner(s) sought
- List very shortly your experience of working on EU Programmes, National Programmes and Publications
- My organisation participated in an IST/ICT Project before (Y/N)
- My organisation coordinated an IST/ICT Project before (Y/N)
- Your Data:
 - Name, Organisation, Type of Organisation, Department
 - Fax Number, Phone Number, Web Address
 - City, Country, Street, Postal code

Expression of Interest



The screenshot shows a web browser window with the URL www.ideal-ist.eu/node/add/eoi?ps=89217. The page header features the Ideal-ist logo, the text "Ideal-ist Your Worldwide ICT Support Network", the date "Mon, 3/03/2014", and a search bar. A navigation menu includes links for Home, About Ideal-ist, Partner Search, Events & News, Press, Tools and Services, ICT in H2020, and Representatives. The main content area shows a breadcrumb trail: Home » Partner search » Testbed for mobile communications » Expressions of Interest. A sidebar on the right contains links for Partner Search Manual and Opportunity finder. The main section is titled "Expression of Interest Form" and contains the following text: "Express Your Interest: insert your comments and data" with a link for "Information on the PS". There are three comment sections: 1. "Your Comments to the Required Skills and Expertise :*" with a text area and the instruction "Highlight your skills and expertise proving inference to those requested in this Partner Search". 2. "Your Comments to the Work to be carried out by the partner(s) sought :*" with a text area and the instruction "Highlight your capacity and resources available in carrying out the work requested". 3. "Your Comments to Type of partner(s) sought :*" (partially visible).

Ideal-ist Success Story in FP7



The success of the Partner search comes from

- **Effectiveness of the Quality check** against predefined criteria:
 - support for the proposer to have better focused proposals
 - increase the chances of being retained for funding
- **Support by the unique and fast partner search tool**
- **Support of the large international ICT network:**
 - each partner search is published in 65 countries worldwide

How to get started

If you would like to submit a Partner Search:

Create a new account:

<http://www.ideal-ist.eu/node/add/ps>

Log in, create and submit a Partner Search.

The full Partner Search procedure is available at

http://www.ideal-ist.eu/new_partner_search_procedure

If you want to look at already launched partner searches:

<http://www.ideal-ist.eu/partner-search/pssearch>

If you would like to submit an Expression of Interest:

Reply to open Partner Searches if you match the profile sought and have the expertise to carry out the activities foreseen

Major Brokerage events

- **ICT Proposers Day Budapest 2011:**
 - 1.100 meetings, 350 participants from 43 countries
 - around 50 tables

- **ICT Proposers Day Warsaw 2012:**
 - 1.900 meetings, 450 participants from 51 countries
 - around 50 tables

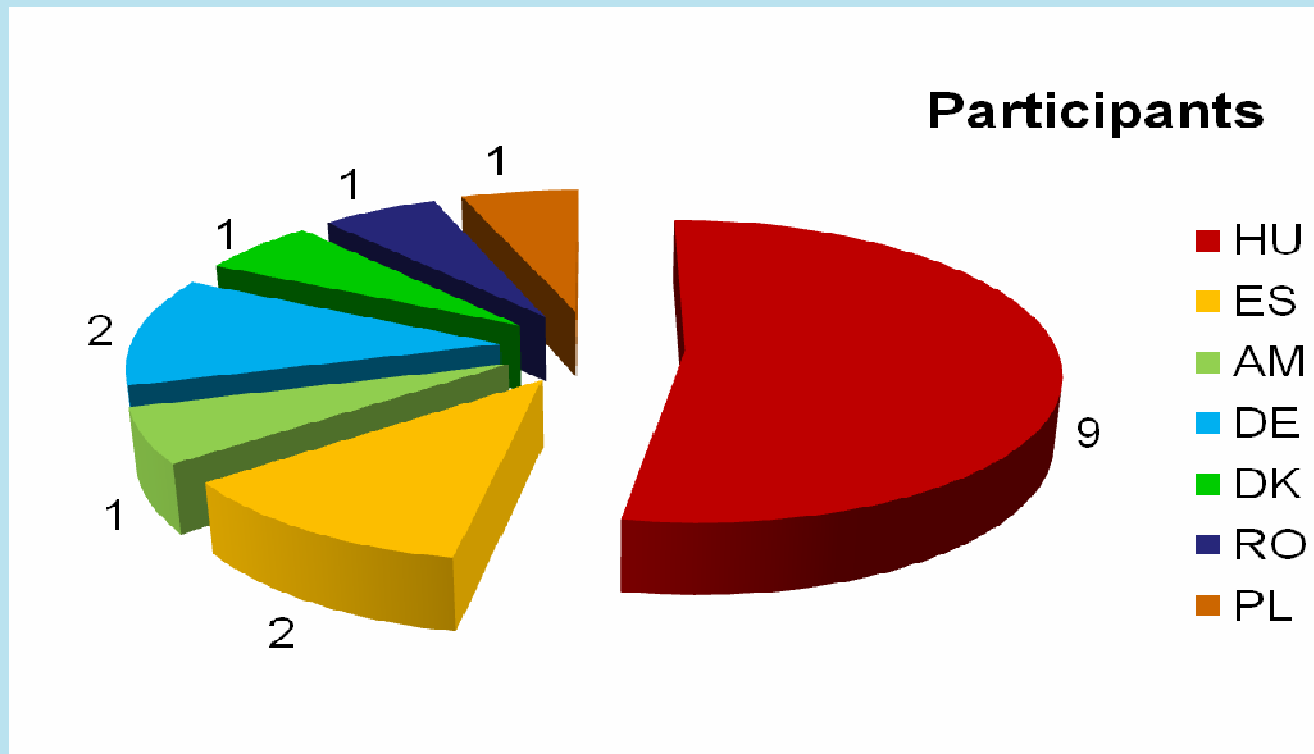
- **ICT Event Vilnius 2013 :**
 - 2.600 meetings, 700 participants from 51 countries
 - around 75 tables

Proposal check pilot event

Proposal check:	11 March 2013, Budapest
Objective:	To provide Support to EU 12 Proposers
Target group:	EU 15 coordinators in proposals with EU 12 partners and vice versa
Process:	Pre-screening Evaluators provide face-to-face feedback to almost elaborated proposals
Feedback:	very positive
Follow-up:	after results of Call 11

Proposal check pilot event

Participants: 12 coordinators (selected from 16 applicants)



In Horizon 2020

- **Vision and Strategy adapted to H2020 specificity**
- **Tailored Services for ICT Community**
- **Networking with other NCP networks**

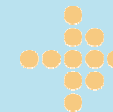


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YOUR worldwide ICT support network

European Commission
Information Society and Media

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